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SUMMARY

Overarching (Prime Contracts & Sub-Contracts)

- Lead contracts' formation based on the agreed terms and conditions.
- Perform an agile risk management on pre/post contracts' documents.
- Update and pinpoint medium to high risk matters to the senior executives and relative departments.
- Evaluate and negotiate contractual and commercial aspects.
- Manage contracts' life cycle.
- Oversee and guide change management, in terms of pricing, scheduling and constructing.

Bidding Phase (Prime Contracts & Sub-Contracts)

- Conduct pre-contract negotiations.
- Analyze and report critical matters to concerned departments.
- Monitor and communicate documents back and forth.
- Maximize the communication between departments and expedite integrated outcomes.
- Achieve an agreement.

Execution Phase (Prime Contracts & Sub-Contracts)

- Ensure the full receipt of advance payment and maintain its recovery.
- Attain successful delivery of security bonds and insurances.
- Facilitate the understanding, alignment and utilization of the contracts' requirements.
- Administer and generate contractual and commercial correspondences.
- Participate in the progress meetings.
- Issue and document certification of successful milestones.
- Lead and negotiate payment terms.
- Process price breakdown, progress payments, payment certificates and back charges.
- Guide and monitor change directives and orders, amount and extent of adjustments and amendments.
- Chair negotiations and collaborations to settling prices and terms for outstanding issues.
- Compose periodic reports of project's performance and problematic matters.
- Direct the development of claims and associated impacts.
- Pilot claims' and disputes' negotiations.
- Enhance amicable settlements.
- Advice on settlement processes mentored by third party.

Close-Out Phase (Prime Contracts & Sub-Contracts)

- Settle outstanding claims, change directives and orders, etc.
- Validate and verify that all contractual requirements are achieved to the satisfactory of the owner.
- Review that all deliverables were delivered and accepted, and that all services were performed and accepted.
- Maintain the documentation of all successful milestones.
- Compile completion certificate requesting final payment.
- Attain the release of security bonds.
- Promote the receipt and issuance of waiver of claims certificate.
- Document a final report for future reference.
- Deliver all warranties.

PROFESSIONAL EXPERIENCE

Senior Contracts Engineer

Arabian Construction Company.

Apr 2019 – July 2020

General Contracting Company, with several branches in the Middle East and Africa.

Main Project: High-End Residential Project: 292 Buildings, Infrastructure and Landscape Value: ~ 97 M CAD.

Achievements:

- Composed EOT claims: 161 Days + 202 Days.
- Led prolongation (Cost/Expenses) claims: 4.3 M CAD.

Senior Contracts Engineer

Orascom Construction.

Nov 2017 – Apr 2019

General Contracting Company, with many subsidiaries, branches and projects around the world.

Main Project: Industrial Project: Super Critical Power Plant 1x650 MW, Steam Power Plant Project, Value: ~ 135 M CAD.

Achievements:

- Reconciled a change in legislation claim: 4.1 M CAD.
- Attained a prolongation (cost/expenses) claim: 0.25 M CAD

Contracts Engineer

Rowad Modern Engineering.

Jan 2017 – Nov 2017

General Contracting Company with several projects in the Middle East and Africa.

Main Project: Industrial Project: Cement Plant 6x6000 TPD, Line 3 Project, Value: ~ 17 M CAD.

Achievements:

- Forged change in legislation claim: 10% of total contract price.
- Authored EOT claim of exactly the delayed duration, 2 months; null LD deduction applied.

Senior Contracts Engineer

Union for Contracting and Petroleum Services.

Jul 2016 – Jan 2017

General Contracting Company, having contracts mainly with O&G Companies and GOE.

Projects: Civil and Earth Projects: Facilitate the Rig Entrance, Execution and Exit, Value: ~ 1 M CAD.

Achievements:

- Developed the contract management department in the organization, ensuring above 90% gain of rights.
- Handled and collaborated commercial and contractual matters.

Procurement / Contracts Engineer

Beijing Emirates International Construction Company.

Feb 2015 – Jun 2016

General Contracting Company, with a branch in UAE.

Main Project: High-End Residential, Administrative and Commercial Project: KAP-2 E2, Value: ~ 882 M CAD.

Achievements:

- Secured 100% of various approved vendors (suppliers and subcontractors) with different disciplines.
- Additional 3% overall saving in comparison to the predetermined project budget of suppliers and subcontractors.

Construction Engineer / Deputy Projects Manager

Union for Contracting and Petroleum Services.

Apr 2012 – Jan 2015

General Contracting Company, having contracts mainly with O&G Companies and GOE.

Projects: Building, Civil and Earth Projects: Sites Preparation for O&G companies, Administrative Buildings and Infrastructure, Value: ~ 34 M CAD.

Achievements:

- Successfully delivered the work scope of 3 different contracts.
- Enhanced the relation between the contractor and the clients, yielding additional 1% to the value of works.

EDUCATION & PROFESSIONAL DEVELOPMENT

Arab Academy for Science, Technology and Maritime Transport **2016 – 2021**

- **M.Sc. Construction and Building Engineering, GPA=3.63/4.**

Arab Academy for Science, Technology and Maritime Transport **2012 – 2014**

- **Master of Business Administration, GPA=3.46/4.**
- **Canadian Equivalency of a Master's Degree.**

Arab Academy for Science, Technology and Maritime Transport **2006 – 2011**

- **B.Sc. Construction and Building Engineering, GPA=3.5/4.**
- **Canadian Equivalency of a Bachelor's Degree.**

Professional Certificates / Courses:

- PMP (Project Management Professional), Certificate Number 1882952.
- CLAC (Contractual and Legal Aspects in Construction Industry).
- Certified Professional Engineer – In Progress.
- Certified Professional Quantity Surveyor – In Progress.

Software skills:

- AutoCAD
- Primavera
- Microsoft Project
- Microsoft Office (Word, Excel, PowerPoint & Visio)